



**KANSAS UNIVERSITY**  
**CY 2010 KSBDC FACT SHEET**

## SERVICES Impact

**\$3.48 Million** in Client Loans

**42** Loans Awarded

**35** New Business Start-Ups

**303** Consulting Cases

**1,678** Consulting Case Hours

**23** Training Seminars

**108** Seminar Attendees

**324** Outreach Training Hours

**91** Community Relation Events

**308** Request for Information

## ECONOMIC Impact

Jobs created by KU KSBDC clients:

**173**

Jobs retained by KU KSBDC clients:

**214**

Increased sales by KU KSBDC clients:

**\$7,736,753**

Capital obtained by KU KSBDC clients:

**\$4,896,532**

State revenue generated by

KU KSBDC clients:

**\$1,169,804**

Federal revenue generated by

KU KSBDC clients:

**\$4,843,259**

### Sales Growth

KU KSBDC clients: **31.77%**

Kansas average: **-3.40%**

### Job Growth

KU KSBDC clients: **50.88%**

Kansas average: **-1.46%**

**Over the last 9 years, the KU KSBDC services to clients generated an average of \$34.65 in new tax revenues for every \$1.00 invested in the KU KSBDC program.**